Why having a client contract matters

How to stay protected with key terms

Presented by Steve Mander

Why contracts matter

Defining responsibilities, rights, and remedies in client relationships

- Avoid misunderstandings about scope and timelines
- Set professional boundaries for clarity
- Reduce disputes and unpaid work

Essentials of a contract

Key components that every contract must clearly outline for success

- Scope of work
- Fees and payment terms
- Timelines and milestones
- Client responsibilities
- Termination clause

Legal protections

Essential clauses to keep your business safe and secure during contracts

- Intellectual property ownership
- Confidentiality of sensitive information
- Liability limits to protect your business
- Force majeure clauses for unforeseen events
- Governing law for dispute resolution

Keep it simple

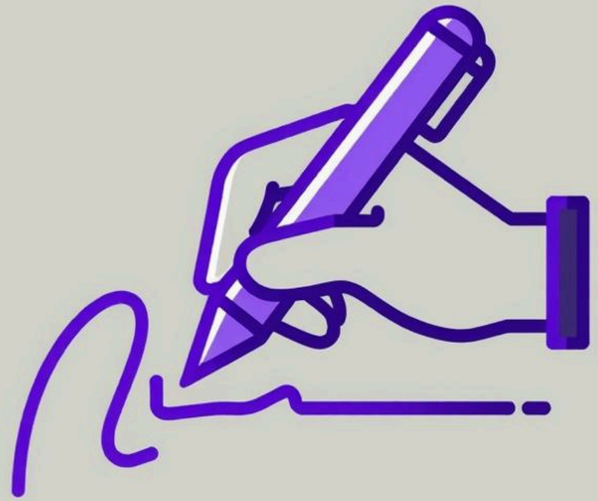
Tips for clarity

Use **plain English** to communicate clearly. Regularly review and update contracts to maintain professionalism. Have a lawyer check your template for confidence and compliance.

Always get It signed

Before work starts, signed contract equals true agreement

- Send clean, branded PDFs
- Use e-sign tools for ease
- No signature means no start date



Final thought

Contracts are frameworks for strong, fair, predictable business relationships.

Want to know more? Contact us:

Email

Jon@get-enabled.com

Phone number

+44 7703 135146

Website

www.get-enabled.com